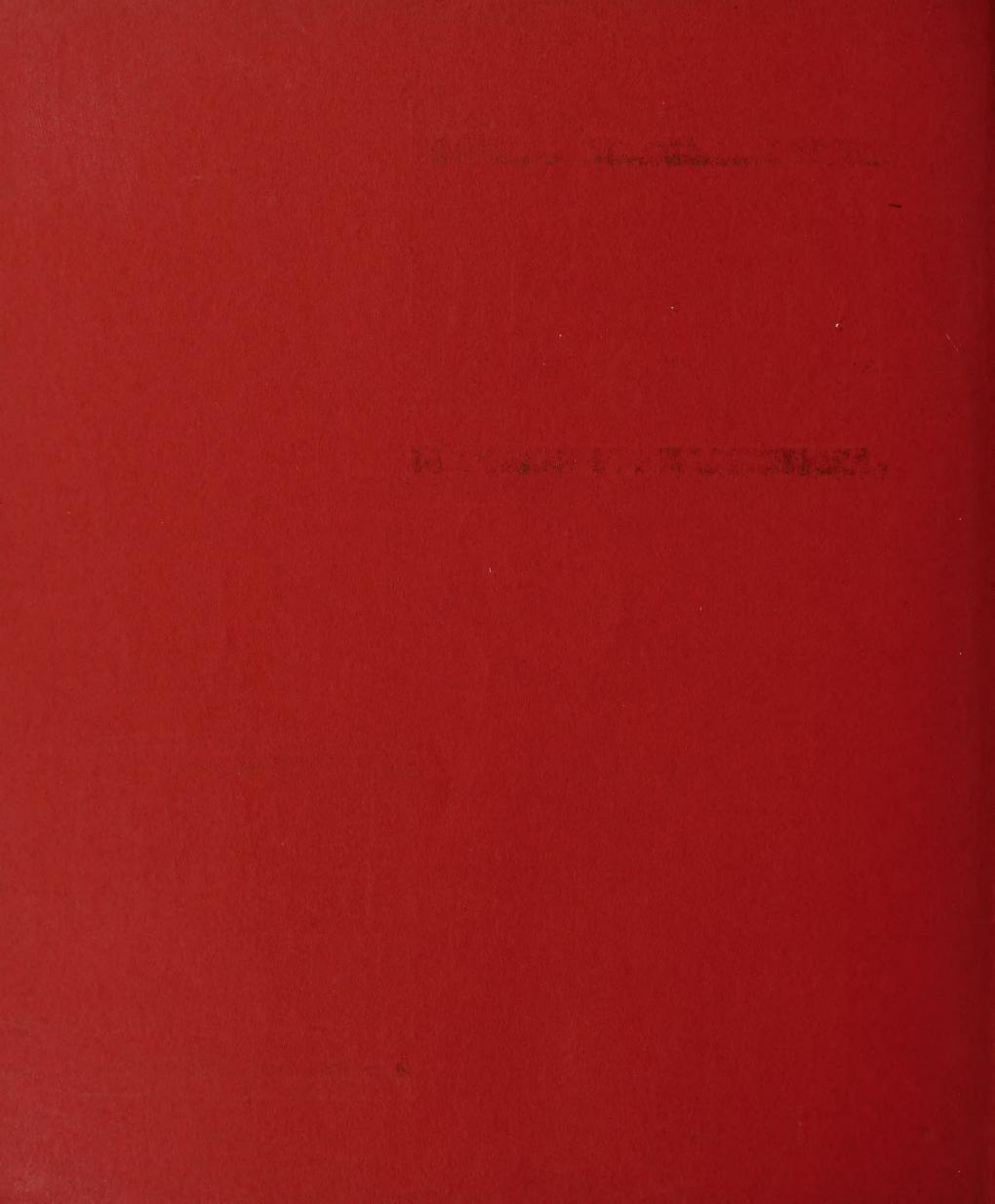
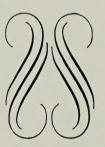
THE FOURTEENTH SALESBOOK

CHAMPION LIGHTING FIXTURE CO PHILADELPHIA



THE FOURTEENTH SALESBOOK

Presenting Modern Ideas
in Residential Lighting
Equipment



Manufactured by

CHAMPION LIGHTING FIXTURE CO.
418 CHERRY STREET
PHILADELPHIA, PA., U.S.A.

Specifications

Wired Complete: Fixtures are priced complete and include glassware or shades as shown, but no Mazda lamps. Brackets have canopy switches.

Finishes: Finishes can only be furnished in the colors designated, and which are priced accordingly.

Measurements: Length and depth means from ceiling to furthermost downward point, excluding bulb. Spread means width overall. Extends means overall extension.

Prices: Are F. O. B. Factory. Discounts quoted on application.

Ordering: In ordering, please observe the following instructions to avoid error and facilitate shipments. Give catalogue number, finish, number of lights, bare or complete, and how shipment should be made. Packing: There are no package charges, and all fixtures are packed in corrugated containers.

Service: We endeavor to carry all numbers in stock, in finishes specified, ready for shipment. Special finishes cause delay.

Breakage: While we cannot assume responsibility for goods damaged or lost in transit, we will gladly assist in securing settlement from transportation company. Should a shipment reach you in bad order, notify carrier's local agent at once. Do not return goods to us, without instructions or permission.

Terms: To customers of approved rating, two per cent., ten days, strictly net thirty days from date of invoice. To purchasers not rated, and without satisfactory trade reference, we will ship C. O. D. or sight draft, but in which case, we require a deposit of 25% as evidence of good faith.

Finishes

Acid Bronze: Bronze plated on brass; etched by Acid Method to show brass relief.

Antique Gold: Gold Plated and rubbed with brown.

Bronzlume: A dull bronze on an Oxidized background, highlighted with dainty touches of Maroon.

Colonial Brass: Polished Brass with clear lacquer.

Floralume: Shaded Amber blended into Ivory and highlighted in Polychrome.

Gold and Maroon: An Antique Gold plate having a background of Maroon on inserted panel for contrast.

Goldlume: A rich shade of Gold toned with brown and touched with green and maroon.

Goldola: A light Antique Gold plate delicately colored with subdued touches of green and maroon.

Ivory: A beautiful shade of ivory toned and antiqued with brown.

Ivory and Polychrome: A beautiful shade of ivory touched with blue, green and maroon and antiqued with brown.

Silver and Black: A plated silver rubbed with black to bring out design.

Silverlume: A beautiful shade of sprayed silver toned with brown and highlighted in Polychrome.

CHAMPION LIGHTING FIXTURE CO.

Executive Offices and Factory
418 CHERRY STREET, PHILADELPHIA, PA., U. S. A.



No. 2835 Five-Light
Diameter 18"
Length 42"
Diameter 18"
FINISH: Antique Gold Plated

No. 28
Diameter 18"
FINISH: A

No. 2815 Five-Light
Diameter 18" Length 18\(\frac{1}{2}\)"
FINISH: Antique Gold Plated

"Hand wrought glass panels in French Crystal or Honey Color as desired."



No. 3835 Five-Light
Diameter 18" Length 42"
FINISH: Antique Gold Plated

No. 2801 One-Light
Wall Plate $5\frac{3}{4}$ "x $9\frac{1}{4}$ " Extends $5\frac{1}{2}$ "
FINISH: Antique Gold Plated

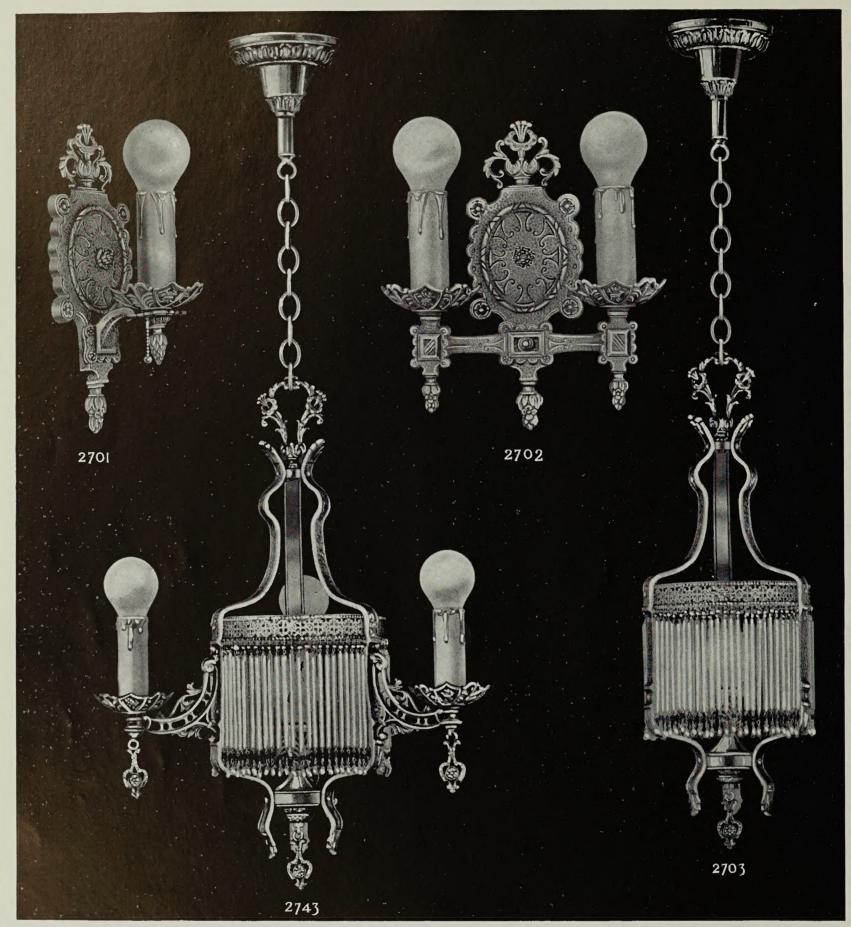
"Hand wrought glass panels in French Crystal or Honey Color as desired."



No. 2735 Six-Light
5 outside — 1 in center
Spread 22" Length 42"
Trimmed with crystal pencil prisms
FINISHES: Goldola, or Silver and Black

No. 2745 Six-Light
5 outside — 1 in center
Spread 22" Length 42"
Trimmed with crystal pencil prisms
FINISHES: Goldola, or Silver and Black

Fixtures above have five exterior lights which are controlled by a switch at the base of the chandelier, allowing the use of the center light as an individual unit when so desired.



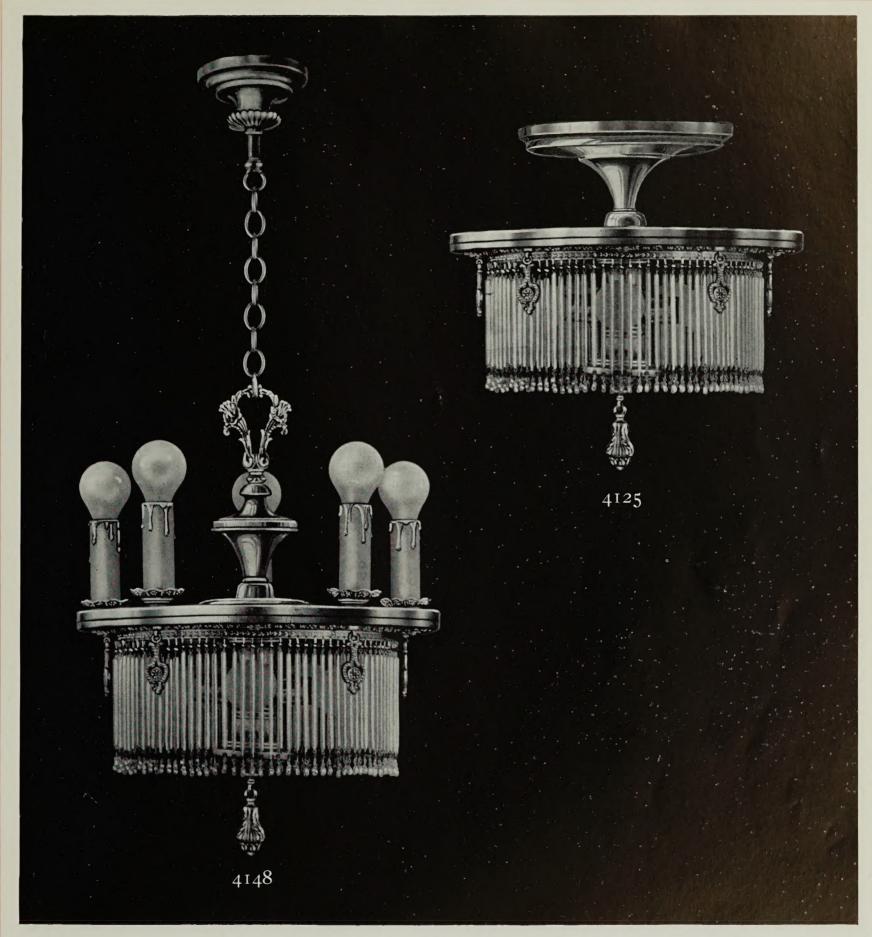
No. 2701 One-Light
Wall Plate 111/4"x41/4"
Extends 5"
FINISHES:
Goldola, or Silver and Black

No. 2702 Two-Light
Wall Plate 111/4"x41/4"
Extends 4" Spread 9"
FINISHES:
Goldola, or Silver and Black

No. 2703 One-Light
Diameter 10" Length 42"
Trimmed with crystal pencil prisms
FINISHES:
Goldola, or Silver and Black

*No. 2743 Four-Light
3 outside — 1 inside
Spread 21" Length 42"
Trimmed with crystal pencil prisms
FINISHES: Goldola, or Silver and Black

*Fixture No. 2743 has three exterior lights controlled by a switch at the base of the chandelier, allowing use of center light as an individual unit when so desired.



No. 4148 Eight-Light
5 candle — 3 inside
Spread 18" Length 42"
Trimmed with crystal pencil prisms
FINISHES:
Gold and Maroon, or Silver and Black

No. 4125 Five-Light
Diameter 16" Length 17"
Trimmed with crystal pencil prisms
FINISHES:
Gold and Maroon, or Silver and Black

No. 4148 has five candle lights which are controlled by a switch at the base of the chandelier, allowing the use of the three center lights as a separate unit when so desired.



No. 4115 Five-Light

Diameter 16" Length 12"

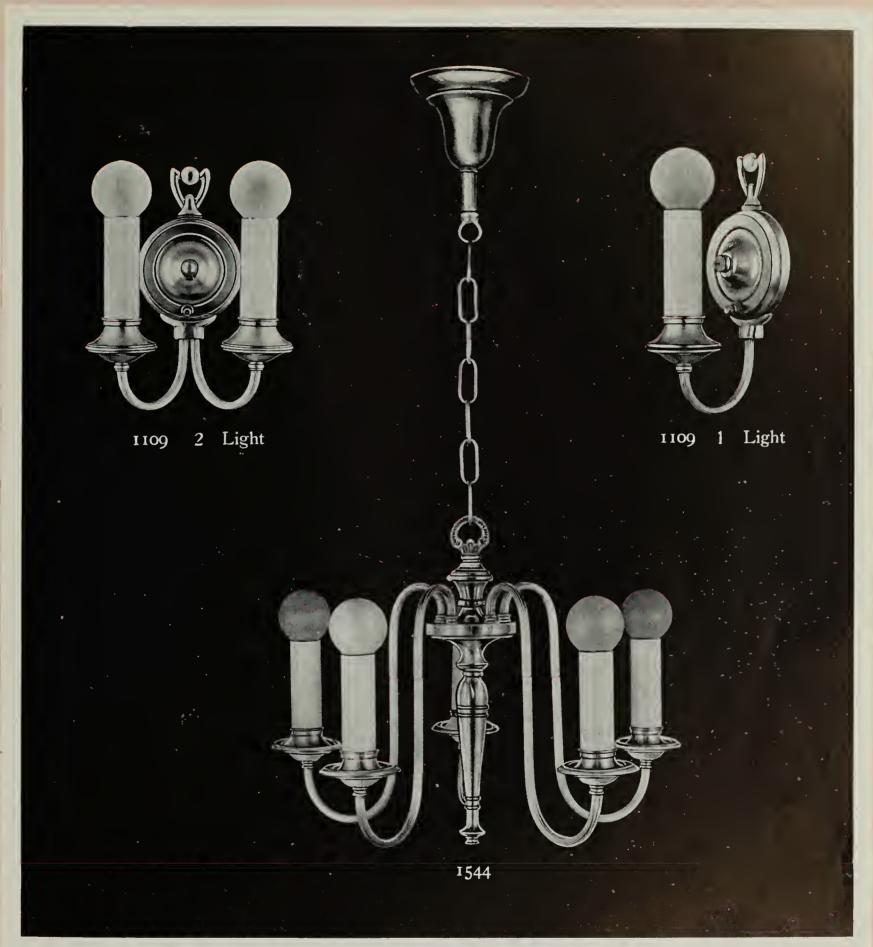
Trimmed with crystal pencil prisms

FINISHES:

Gold and Maroon, or Silver and Black

No. 4102 Two-Light
Wall Plate Diameter 4" Extends 5"
FINISHES:
Gold and Maroon, or Silver and Black

No. 4101 One-Light
Wall Plate Diameter 4" Extends 6"
FINISHES:
Gold and Maroon, or Silver and Black



No. 1109 Two-Light
Wall Plate Diameter 41/4" Extends 5"

No. 1109 One-Light
Wall Plate Diameter 41/4" Extends 41/2" FINISHES: Silver and Black, or Colonial Brass

FINISHES: Silver and Black, or Colonial Brass

No. 1544 Five-Light Spread 171/2" Length 42" Arms of 3/8" Round Tubing FINISHES: Silver and Black, or Colonial Brass



No. 1543 Five-Light

Spread 17½" Length 42"

Arms of ¾" Round Tubing

FINISHES:

Silver and Black, or Colonial Brass

No. 1542 Five-Light

Spread 17½" Length 16½"

Arms of ¾" Round Tubing

FINISHES:

Silver and Black, or Colonial Brass



No. 1123 Two-Light
Wall Plate 6"x4½"
Extends 4½"
Silk Shade 5"x4"
FINISH:
Polished Silver

No. 1550 Four-Light

Length 42" Spread 11"

Silk Shade Diameter 18"

Depth 8"

FINISH:
Polished Silver

No. 1123 One-Light
Wall Plate 6"x4½"
Extends 5¾"
Silk Shade 5"x4"
FINISH:
Polished Silver

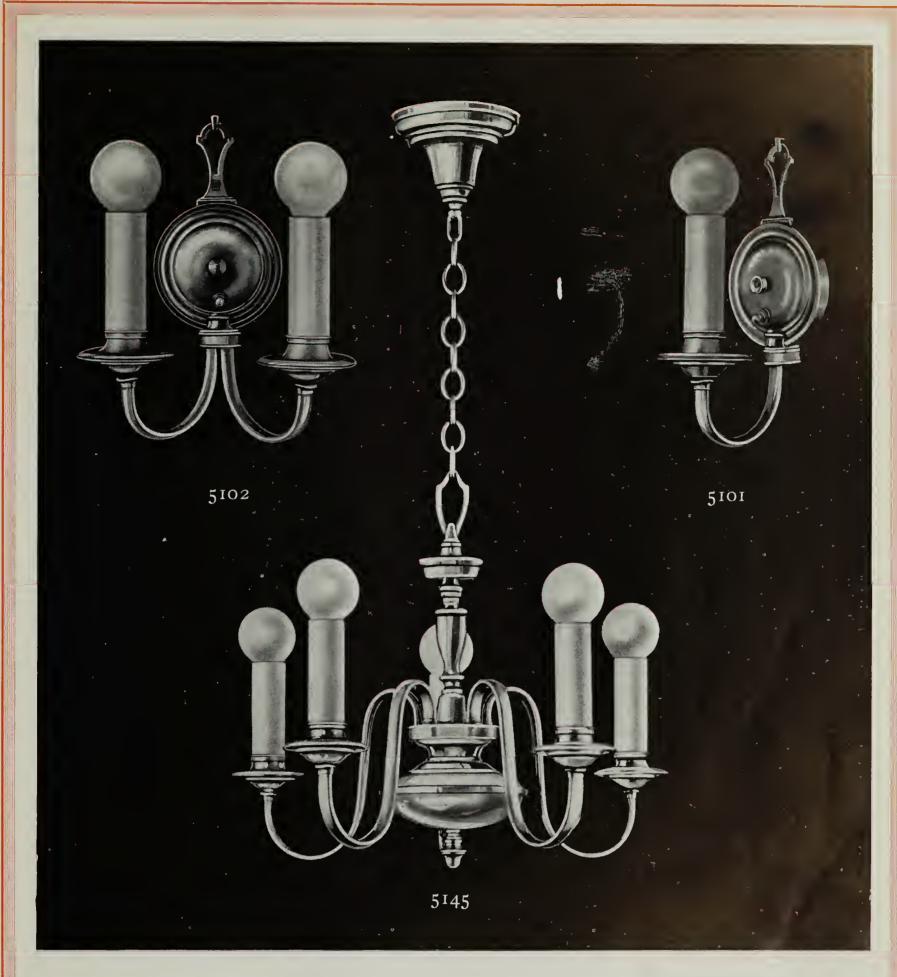
Shades for above furnished in following color combinations

Blue Outside — Rose Lining. Blue Outside — Gold Lining. Gold Outside — Gold Lining. Gold Outside — Rose Lining. Champagne Outside — Rose Lining.



No. 5202 Two-Light
Wall Plate Diameter 45%" Extends 5"
Wall Plate Diameter 45%" Extends 5"
FINISH: Colonial Brass
Wall Plate Diameter 45%" Extends 51/2"
FINISH: Colonial Brass

No. 5245 Five-Light
Length 42" Spread 19"
Arms of Oval Tube FINISH: Colonial Brass



No. 5102 Two-Light
Wall Plate Diameter 45%" Extends 5"
Wall Plate Diameter 45%" Extends 41/2"
FINISH: Acid Bronze

No. 5101 One-Light
Wall Plate Diameter 45%" Extends 41/2"
FINISH: Acid Bronze

No. 5145 Five-Light
Length 42" Spread 18"
Arms of Oval Tube FINISH: Acid Bronze

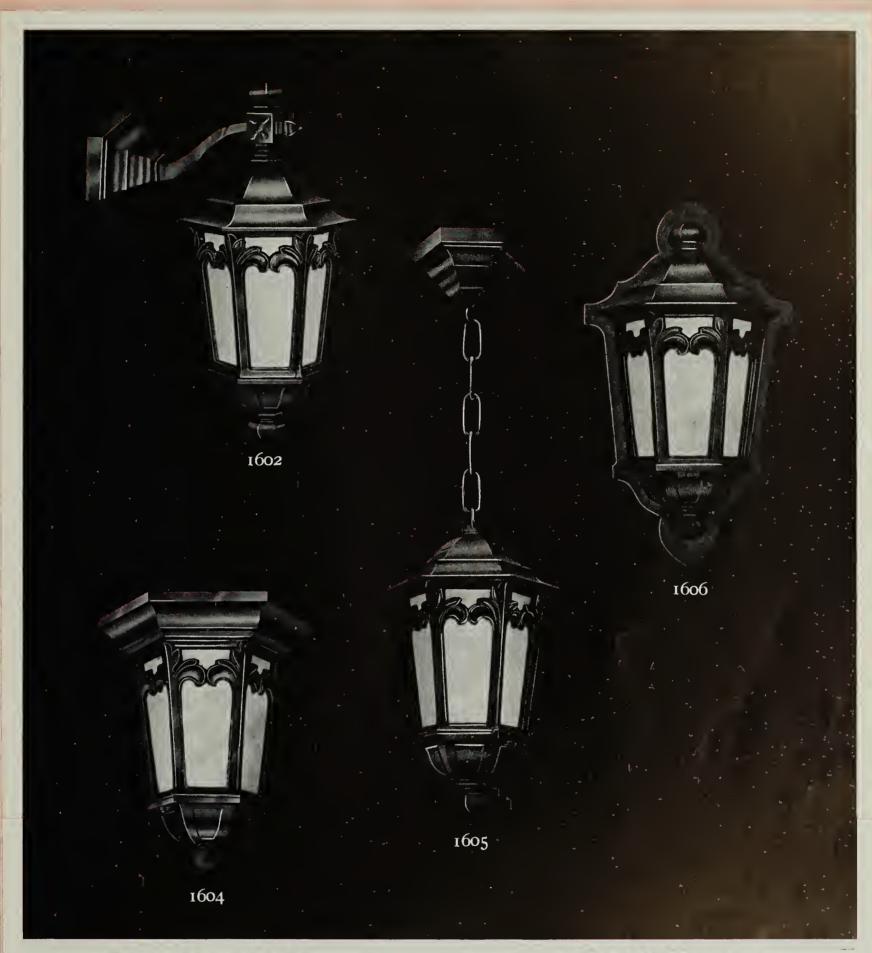


No. 5135 Five-Light
Length 42" Spread 18"

Arms of Oval Tube FINISH: Acid Bronze

No. 5125 Length 19" Arms of Oval Tube No. 5103 One-Light
Length 42"
Colonial Cut Glass Cylinder
FINISHES:
Acid Bronze, or Colonial Bronze

No. 5125 Five-Light
19" Spread 18"
Tube FINISH: Acid Bronze

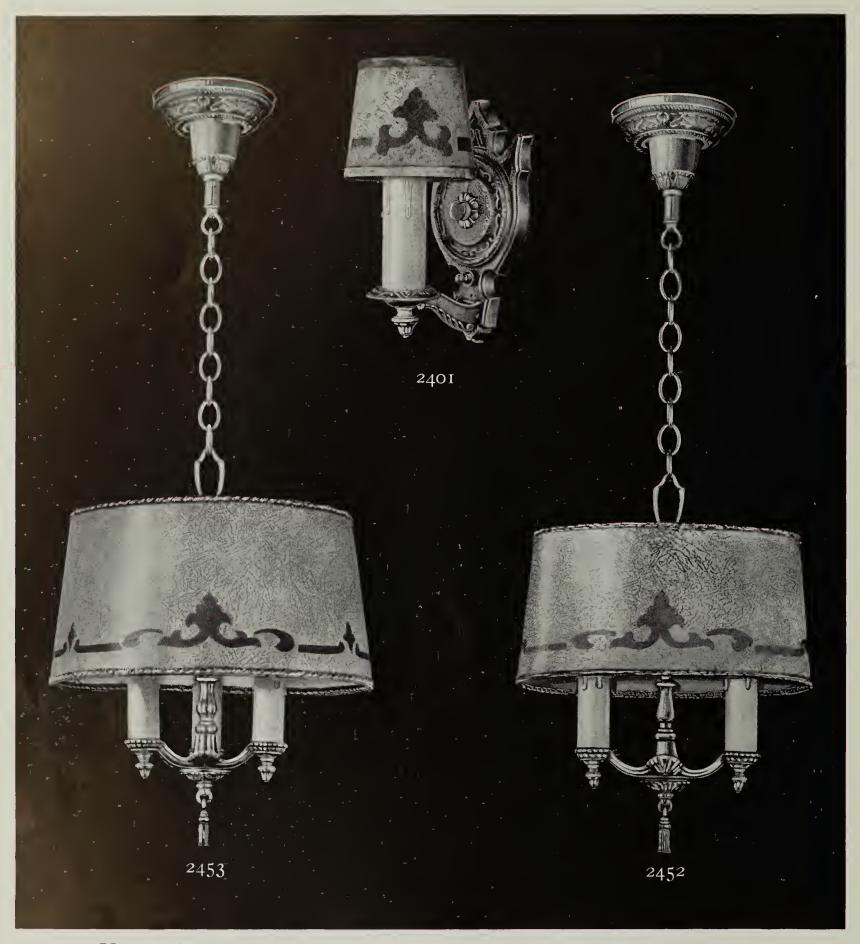


No. 1602 One-Light
Cage 12"x7½" Extends 11½"
Canopy Diameter 5½"
White Opal Glass FINISH: Black

FINISH: Black

No. 1606 One-Light
Wall Plate 15"x8½"
Extends 4½"
White Opal Glass FINISH: Black

No. 1604 One-Light
Spread 9" Length 11" Cage 12"x7\frac{1}{2}" Length 36"
White Opal Glass
White Opal Glass FINISH: Black



No. 2453 Three-Light
Length 42"
Diameter of Shade 14"
Depth of Shade 71/4"
FINISHES:
Goldola, or Ivory and Polychrome

No. 2401

Diameter of Shade $3\frac{3}{4}$ " Wall Plate $4\frac{5}{8}$ "x8" Depth of Shade 3"

No. 2452 Two-Light
Length 42"
Oval Shade 12½"x6¾"
Depth of Shade 6¼"
FINISHES:
Goldola, or Ivory and Polychrome

One-Light

Extends $4\frac{1}{2}$ "

FINISHES: Goldola, or Ivory and Polychrome



No. 4545* Six-Light
5 Outside—1 in Center
Spread 22" Length 42"
FINISHES:
Goldola, or Silver and Black

No. 4501 One-Light
Wall Plate $4\frac{5}{8}$ "x8"
Extends $4\frac{5}{8}$ " Length 9"
FINISHES:
Goldola, or Silver and Black

No. 4503 One-Light

Diameter 10" Length 42"

FINISHES:
Goldola, or Silver and Black

* Fixture No. 4545 has five exterior lights which are controlled by a switch at the base of the chandelier allowing the use of the center light as an individual unit when so desired.

Goldola finished fixtures have PANELS OF HAND-WROUGHT HONEY GLASS.

Silver and Black fixtures have PANELS OF HAND-WROUGHT FRENCH CRYSTAL GLASS.



No. 4535* Six-Light
5 outside — 1 in center
Spread 22" Length 42"
FINISHES: Goldola, or Silver and Black

No. 4525 Six-Light
5 outside — 1 in center
Spread 22" Length 23"
FINISHES: Goldola, or Silver and Black

Goldola finished fixtures have PANELS OF HAND-WROUGHT HONEY GLASS.

Silver and Black finished fixtures have PANELS OF HAND-WROUGHT FRENCH CRYSTAL GLASS.

*Fixture No. 4535 has five exterior lights which are controlled by a switch at the base of the chandelier, allowing the use of the center light as an individual unit if so desired.



No. 196 Three-Light

Diameter of Plate 16" Length 19"

Five Rows, trimmed with 170 — 3" crystal

U drops

FINISHES: Silver and Black, or Antique Gold

No. 106 Two-Light
Wall Plate Diameter 5"
Length 14" Extends $4\frac{1}{4}$ "
Cut and Bevelled Mirror
FINISHES:
Silver and Black, or Antique Gold

No. 186 Three-Light
Diameter of Plate 16" Length 42"

Five Rows, trimmed with 170 — 3" crystal U drops

FINISHES: Silver and Black, or Antique Gold



No. 195 One-Light

Length 42" Width 8"

Three Rows, trimmed with 62 — 3" crystal
U drops and three amber pendalogues

FINISHES:

Silver and Black, or Antique Gold

No. 199 Three-Light

Length 42" Width 14"

Five Rows, trimmed with 180 — 3" crystal
U drops and five amber pendalogues

FINISHES:

Silver and Black, or Antique Gold



No. 129 Three-Light

Diameter 12½" Length 42"

Five Rows, trimmed with 165 — 3" crystal U drops

FINISH:

Polished Silver and Black

No. 126 Three-Light
Diameter of Plate 15"

"" Five Rows, "trimmed with 165 — 3"

crystal U drops

FINISH:
Polished Silver and Black

No. 128 One-Light

Diameter 8½" Length 42"

Three Rows, trimmed with 62 — 3" crystal U drops

FINISH:

Polished Silver and Black

No. 130 Four-Light

Diameter 14" Length 42"

Six Rows, trimmed with 190 — 3" crystal

U drops

FINISH: Polished Silver and Diameter 14"

No. 127 Three-Light

Diameter of Plate 17" Length 23"

Five Rows, trimmed with 190 — 3" crystal

U drops

FINISH: Polished Silver and Black



No. 197 One-Light

Length 16" Width 7"

Three Rows, trimmed with 62 — 3" crystal

U drops

FINISHES:

Silver and Black, or Antique Gold

 $\begin{array}{c} \text{No. 198} \\ \text{Length } 42'' \\ \text{Three Rows, trimmed with } 62 - 3'' \text{ crystal} \\ \text{U drops} \end{array}$

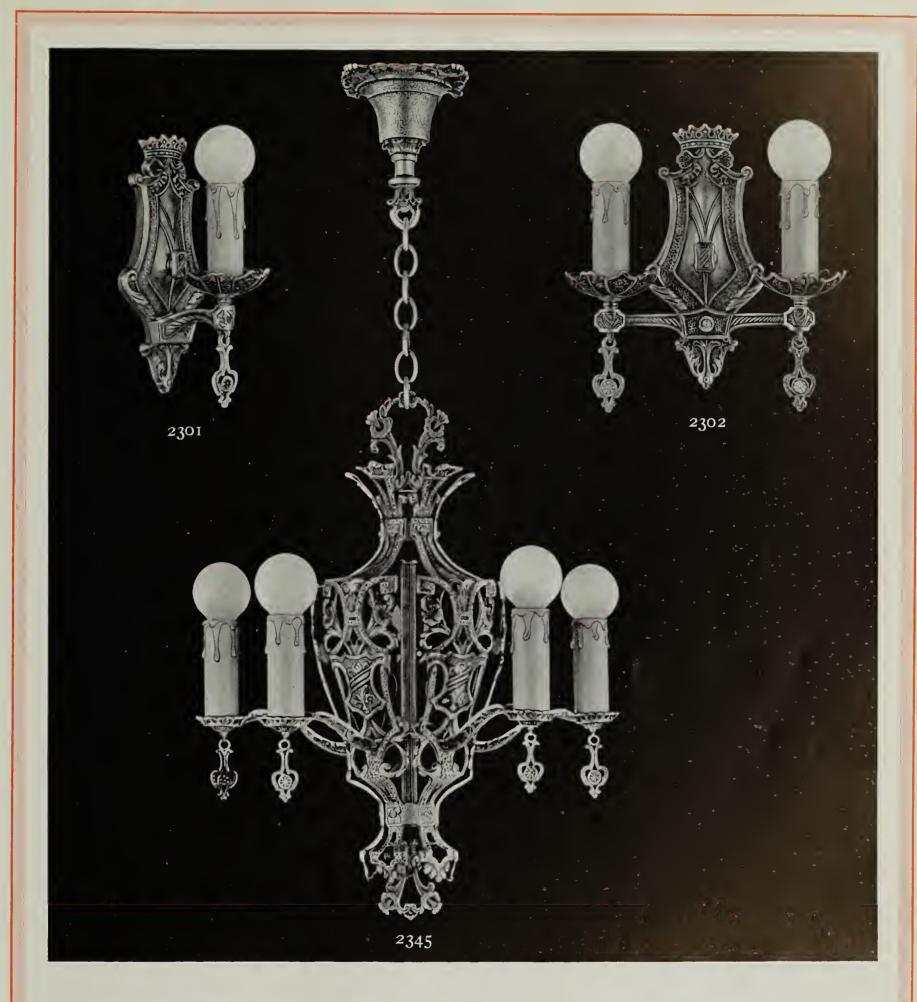
No. 125 One-Light

Diameter of Plate 10" Depth 12½"

Three Rows, trimmed with 62 — 3" crystal
U drops

FINISH: Polished Silver and Black

One-Light
Width 7"
FINISHES:
Silver and Black, or Antique Gold



No. 2301 One-Light

Wall Plate 10"x4\frac{1}{4}"

Extends 5"

FINISH: Bronzlume

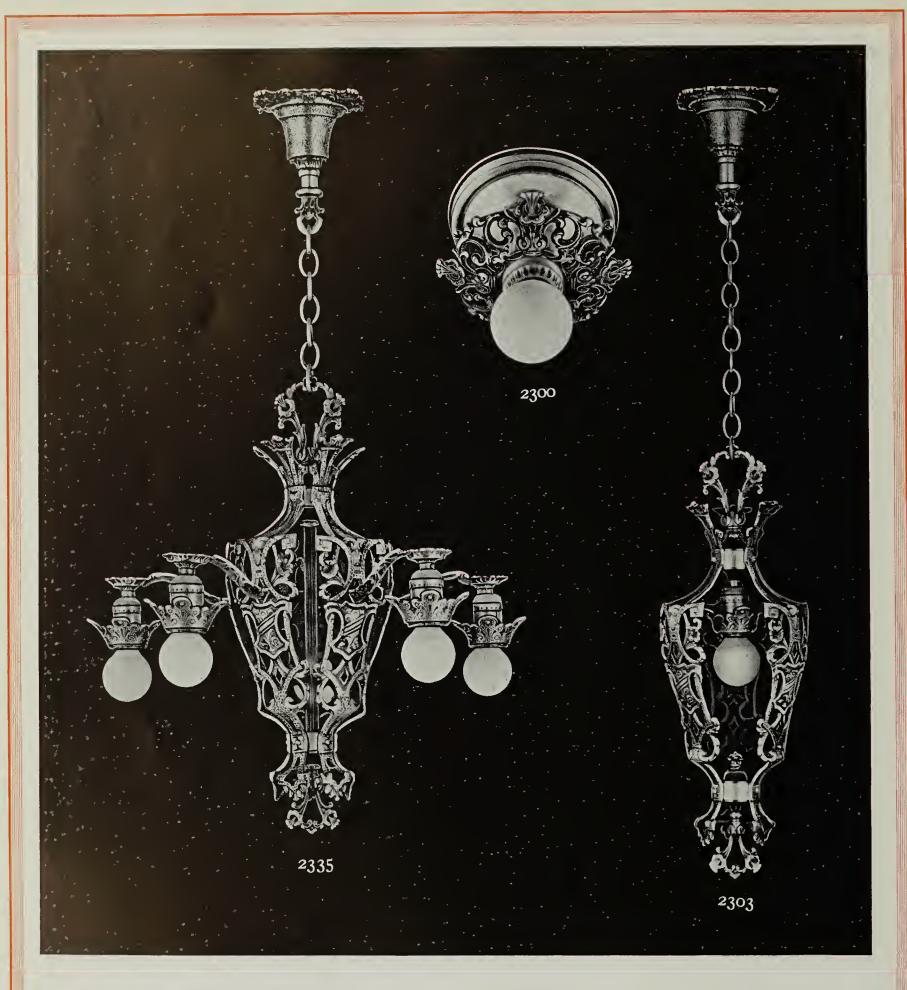
No. 2345 Five-Light

Spread 21"

Length 42"

FINISH: Bronzlume

No. 2302 Two-Light
Wall Plate 10"x4\frac{1}{4}"
Spread 9"
Extends 4\frac{1}{2}"
FINISH: Bronzlume



Spread 21" Length 42" FINISH: Bronzlume FINISH: Bronzlume

No. 2335 Five-Light No. 2300 One-Light No. 2303 One-Light Diameter 6" Depth 4½"

Spread 7" Length 42"



No. 2901 One-Light
Wall Plate 11\frac{1}{4}"x4\frac{1}{4}"

Extends 4\frac{1}{2}"

FINISHES:

Bronzlume or Goldola

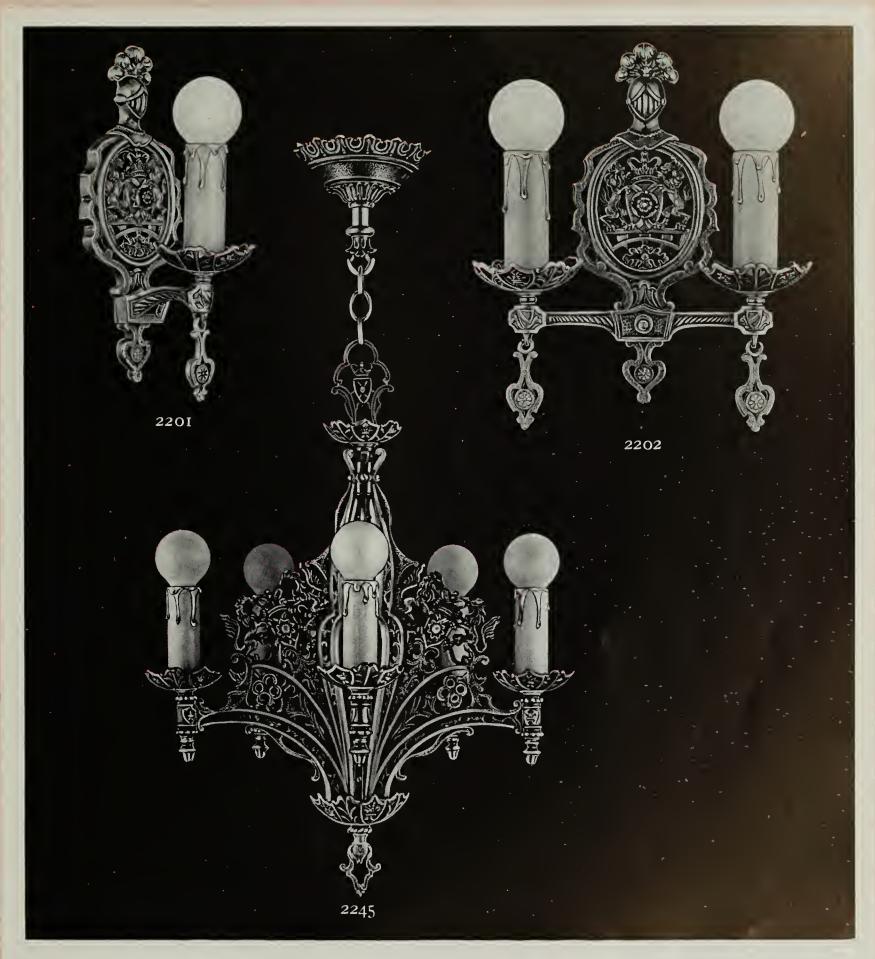
No. 2945 Five-Light
Spread 21"
Length 42"
FINISHES:
Bronzlume or Goldola

No. 2902 Two-Light
Wall Plate 11½"x4½"
Extends 3¾"
Spread 9"
Bronzlume or Goldola



No. 2935 Five-Light Spread 21" Length 42"

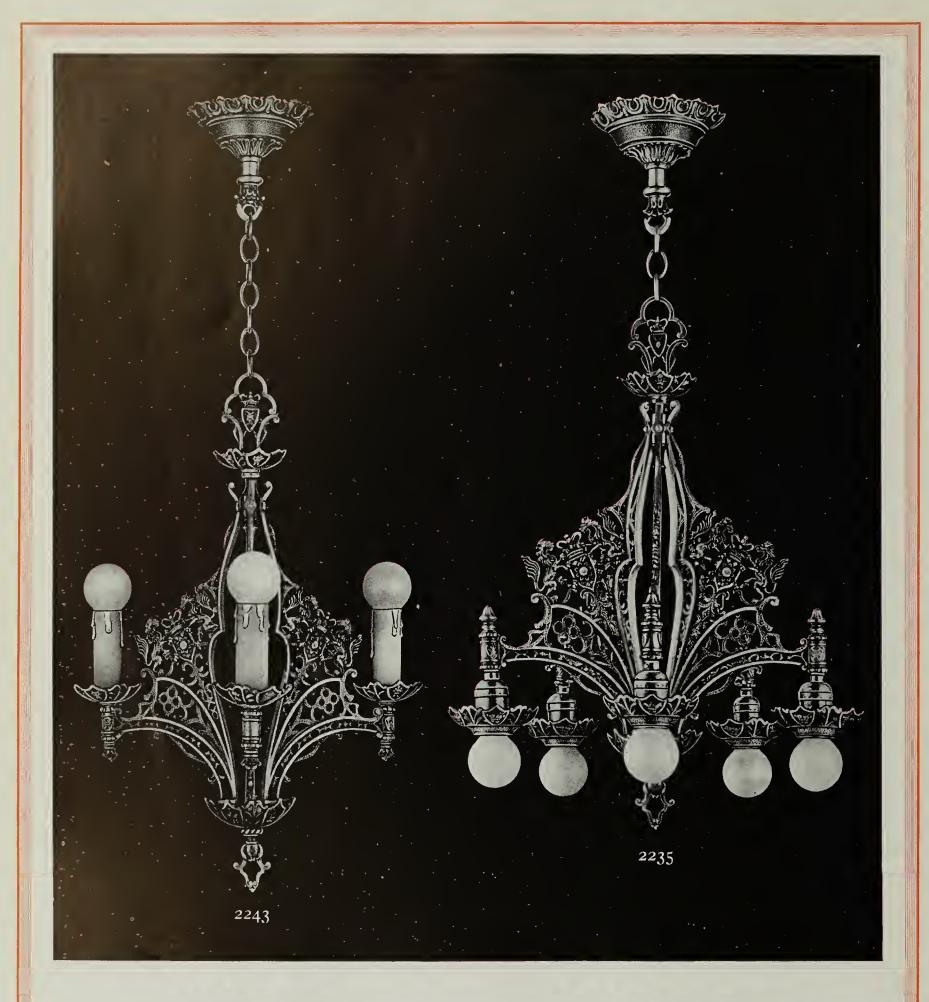
No. 2925 Five-Light Spread 21" Depth 10" FINISHES: Bronzlume or Goldola FINISHES: Bronzlume or Goldola



No. 2201 One-Light
Wall Plate 113/4"x41/4" Extends 5"
FINISHES: Bronzlume, Goldola or
Swedish Iron and Gold
Metal backplate in Maroon

No. 2202 Two-Light
Spread 9" Extends $4\frac{1}{2}$ "
Wall Plate $11\frac{3}{4}$ "x $4\frac{3}{4}$ "
FINISHES: Bronzlume, Goldola or
Swedish Iron and Gold
Metal backplate in Maroon

No. 2245 Five-Light
Spread 19" Length 42"
FINISHES: Bronzlume or Goldola



No. 2243 Three-Light

Spread 19" Length 42"

FINISHES: Bronzlume or Goldola FINISHES: Bronzlume or Goldola

No. 2235 Five-Light

Spread 19" Length 42"



No. 2535 Five-Light
Spread 20"
Length 42"
FINISHES:

Swedish Iron and Gold, or Bronzlume

No. 2545 Five-Light
Spread 20"
Length 42"
FINISHES:

Swedish Iron and Gold, or Bronzlume

Brackets to match Nos. 2201 and 2202 on page 27. Other utility pieces to match on page 30.



No. 2608 Three-Light
Diameter 10½" Length 42"
FINISHES:
Bronzlume, Goldola, or

Swedish Iron and Gold

No. 2500 One-Light
10"x7½" Clear Cylinder
Length 42"
FINISHES:
Bronzlume or Goldola

No. 2609 Three-Light
Diameter 9½" Length 42"
FINISHES:
Bronzlume or Goldola

No. 2600 One-Light
Diameter 9" Depth $2\frac{1}{2}$ "

FINISHES:
Bronzlume, Goldola or Swedish
Iron and Gold

No. 2606 One-Light
Diameter 9" Depth 12"
FINISHES:
Bronzlume, Goldola or Swedish
Iron and Gold



No. 2645 Five-Light

Spread 21" Length 42

FINISHES: Bronzlume or Goldola

No. 2635 Five-Light

Length 42" Spread 21" Length 42"

FINISHES: Bronzlume or Goldola

Brackets to match Nos. 2201 and 2202 on page 27.



No. 2225 Five-Light

Spread 19" Length 23"

FINISHES: Bronzlume or Goldola

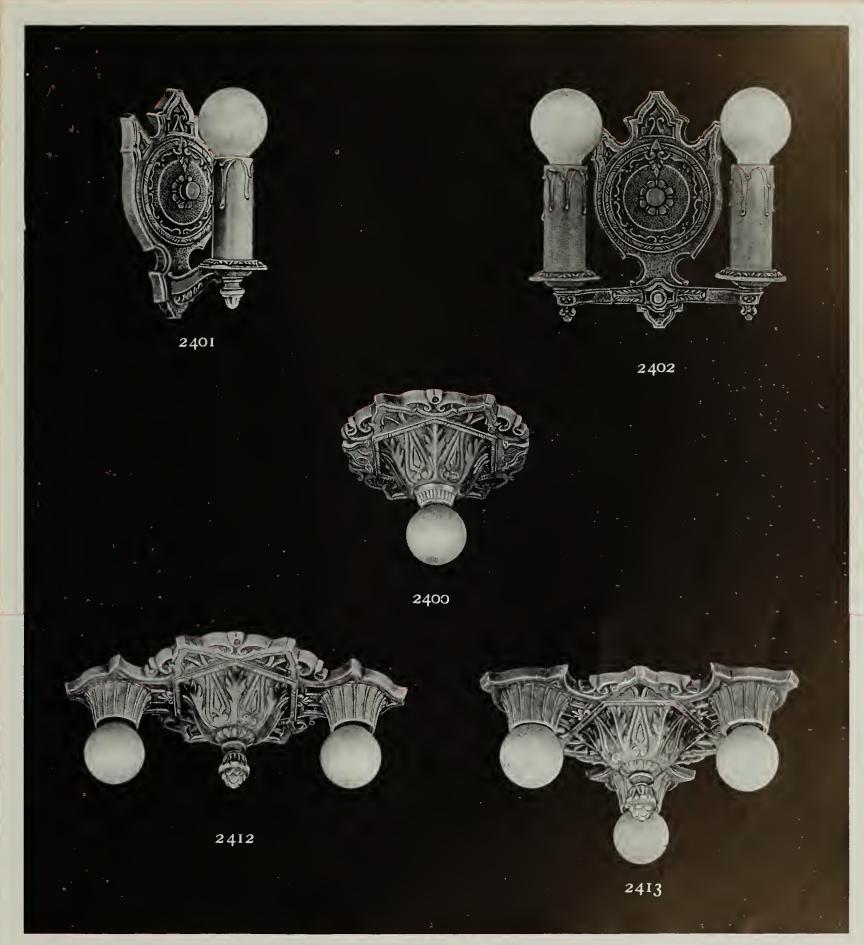
No. 2525 Five-Light

Spread 20"

Length 23"

FINISHES:

Swedish Iron and Gold, or Bronzlume



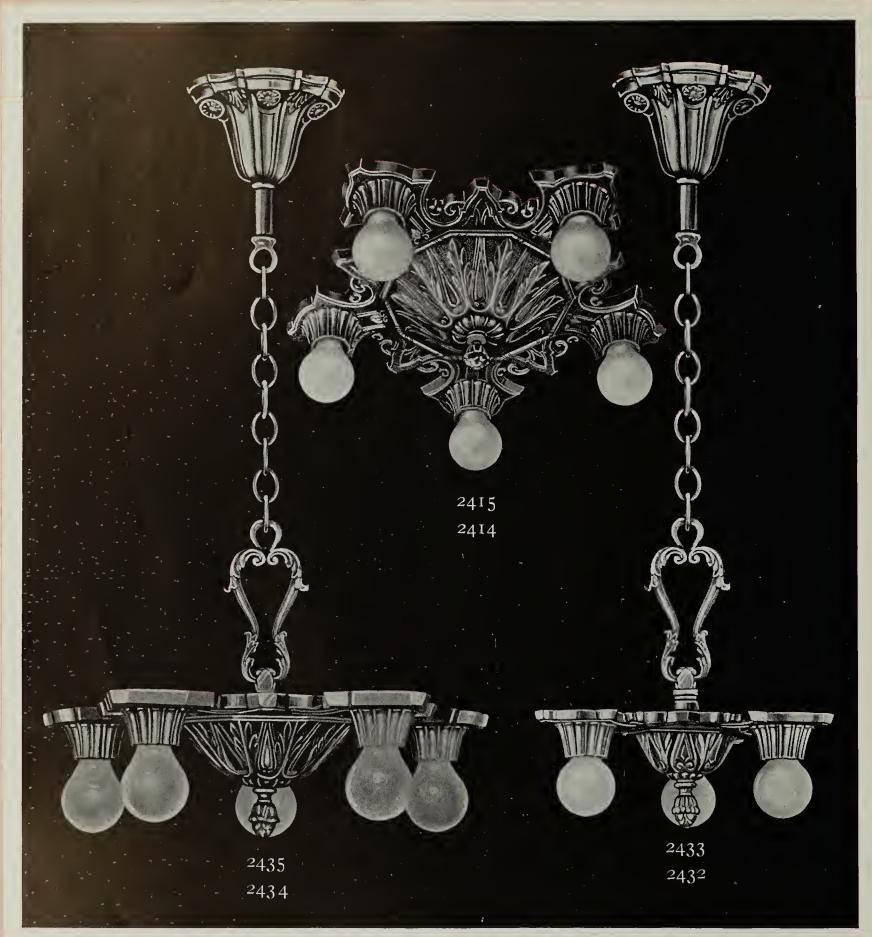
No. 2401 One-Light
Wall Plate 45/8"x8"
Extends 41/2"
FINISHES:
Ivory and Polychrome, Gold-lume or Swedish Iron and Gold

No. 2400 One-Light
Diameter 7" Depth $2\frac{1}{2}$ "
FINISHES:

Ivory and Polychrome, Goldlume or Swedish Iron and Gold No. 2402 Two-Light
Wall Plate 45/8"x8"
Extends 43/4" Spread 81/2"
FINISHES:
Ivory and Polychrome, Gold-lume or Swedish Iron and Gold

No. 2412 Two-Light
Plate 13"x7" Depth 33/4"
FINISHES: Ivory and Polychrome, Goldlume or Swedish Iron and Gold

No. 2413 Three-Light
Diameter 11½" Depth 3¾"
FINISHES: Ivory and Polychrome, Goldlume or Swedish Iron and Gold



No. 2435 Five-Light No. No. No. 2434 Four-Light No. Spread No. 2434 Length No. 2434 Spread N

FINISHES:
Goldlume or Swedish Iron and Gold

No. 2433 Three-Light

No. 2432 Two-Light
d 12½" Length 42"

FINISHES:
Goldlume or Swedish Iron and Gold

No. 2415 Five-Light

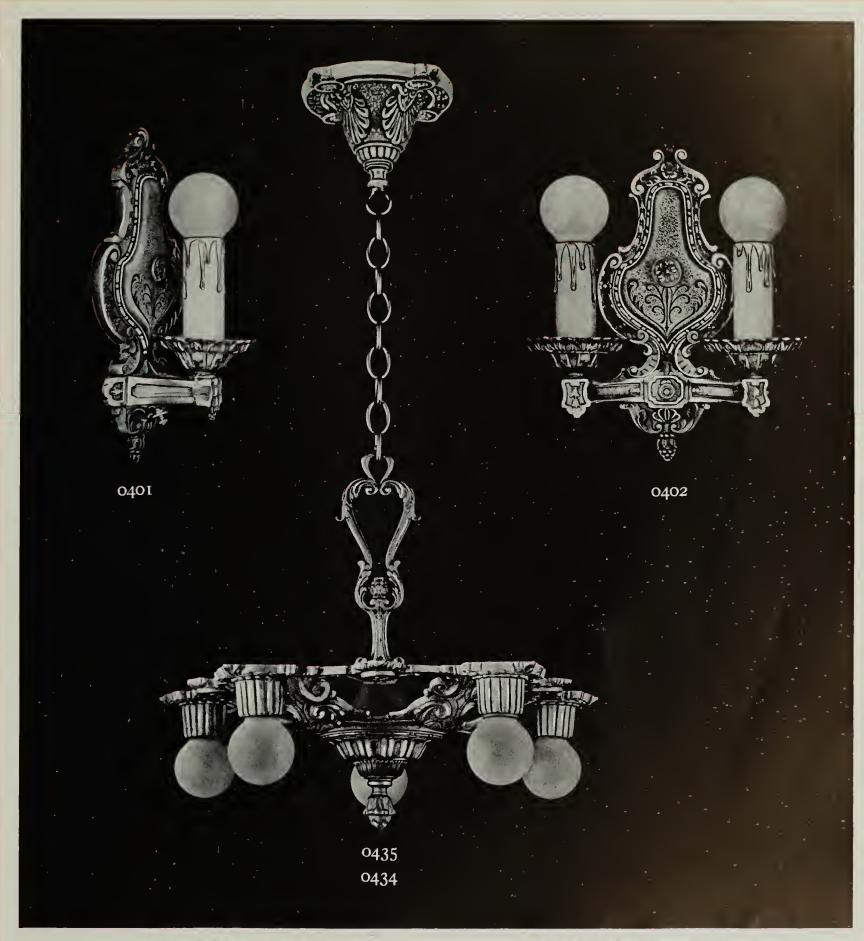
No. 2414 Four-Light

Depth $5\frac{1}{2}$ "

Spread 17"

FINISHES:

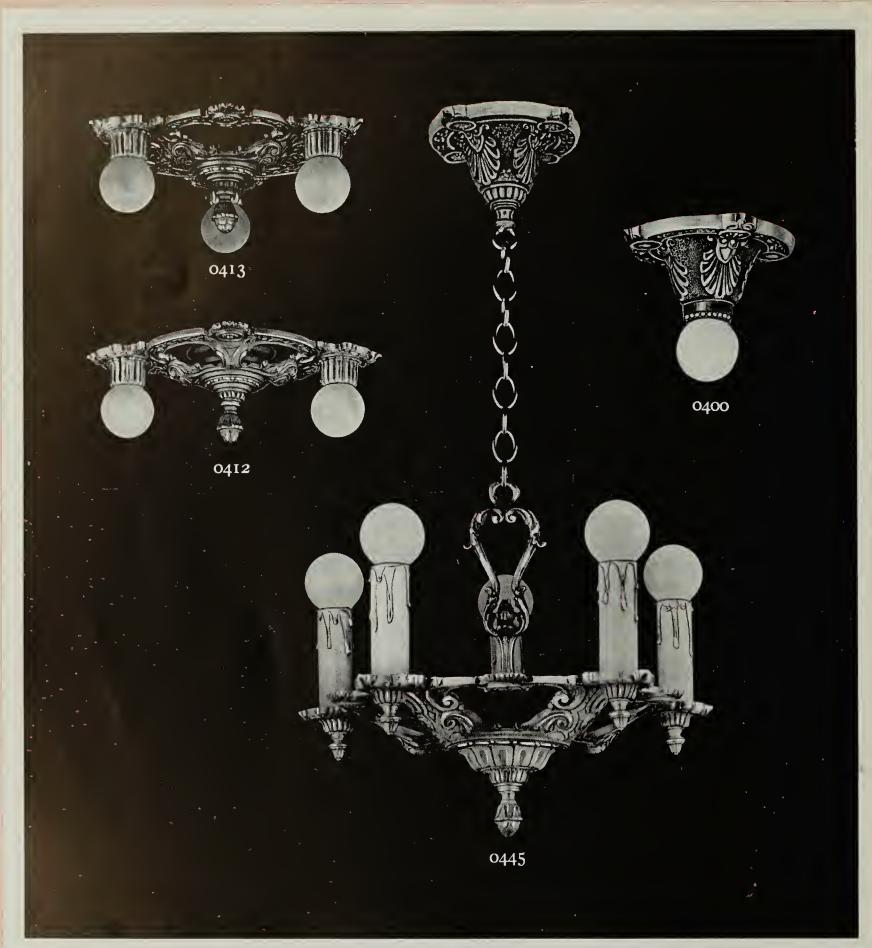
Goldlume or Swedish Iron and Gold



FINISHES: Silverlume, Goldlume or Floralume

FINISHES: Silverlume, Goldlume or Floralume

> No. 0435 Five-Light No. 0434 Four-Light
> Length 42" Spread 17" FINISHES: Silverlume, Goldlume or Floralume



No. 0413 Three-Light
No. 0412 Two-Light
Depth 4½" Spread 12½"
FINISHES: Silverlume, Goldlume, Floralume or Ivory and Polychrome

No. 0412 Two-Light

Depth 4½" Spread 13"

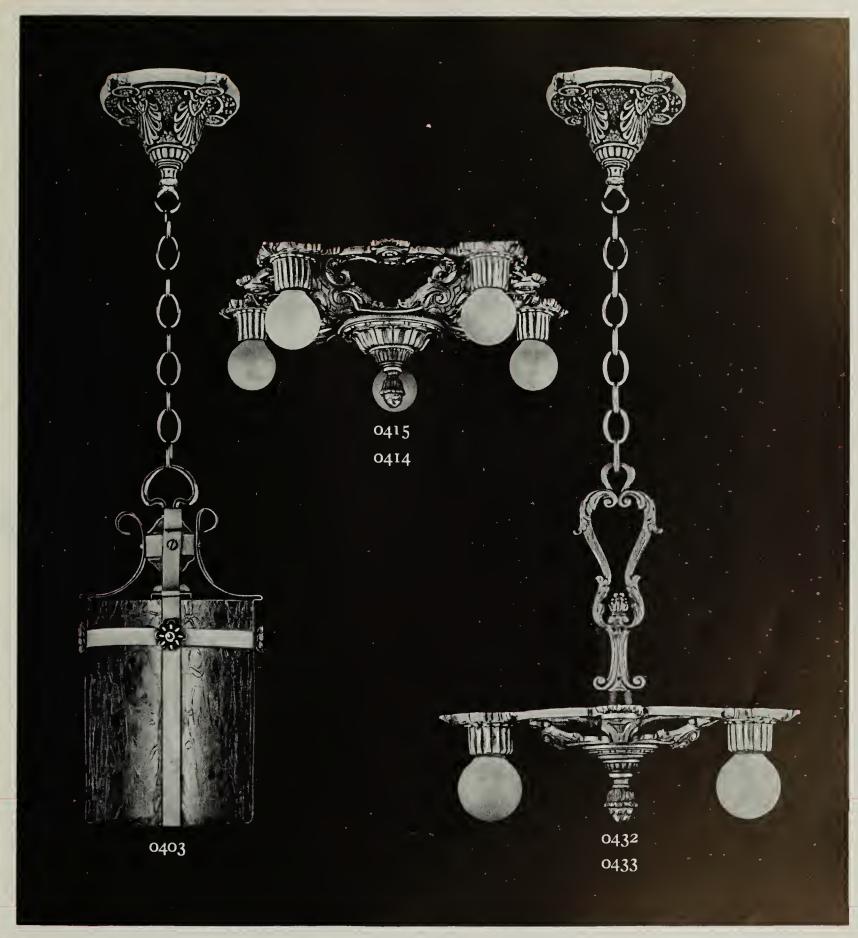
FINISHES: Silverlume, Goldlume, Floralume or Ivory and Polychrome

No. 0400 One-Light

Depth 3" Diameter 6\frac{1}{2}"

FINISHES: Silverlume, Goldlume, Floralume or Ivory and Polychrome

No. 0445 Five-Light
No. 0444 Four-Light
Length 42" Spread 16½"
FINISHES: Silverlume, Goldlume or
Floralume



No. 0403 One-Light Length 42"

8"x6" Amber crackled effect glass cylinder Length 42"

FINISHES:

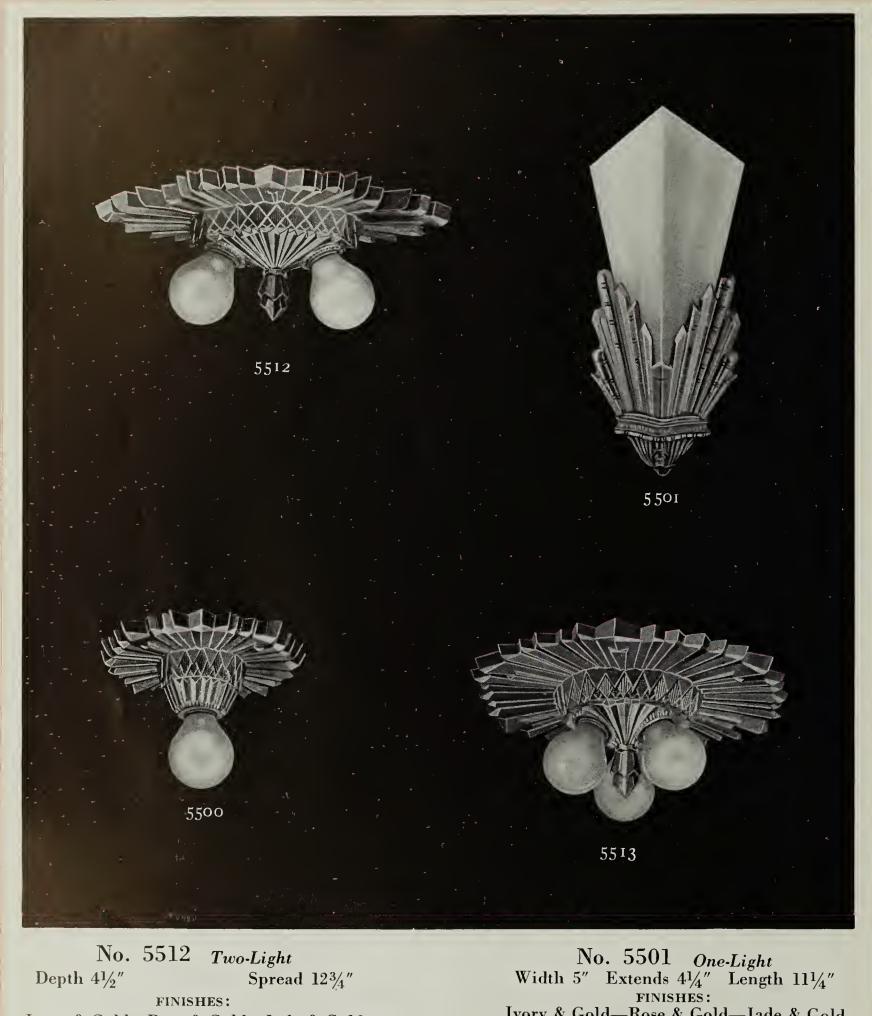
No. 0433 Three-Light
Length 42"

Spread Silverlume, Goldlume or Floralume

No. 0432 Two-Light Spread 131/2" FINISHES:

Silverlume, Goldlume or Floralume

No. 0415 Five-Light No. 0414 Four-Light Depth 51/2" Spread 18" FINISHES: Silverlume, Goldlume or Floralume



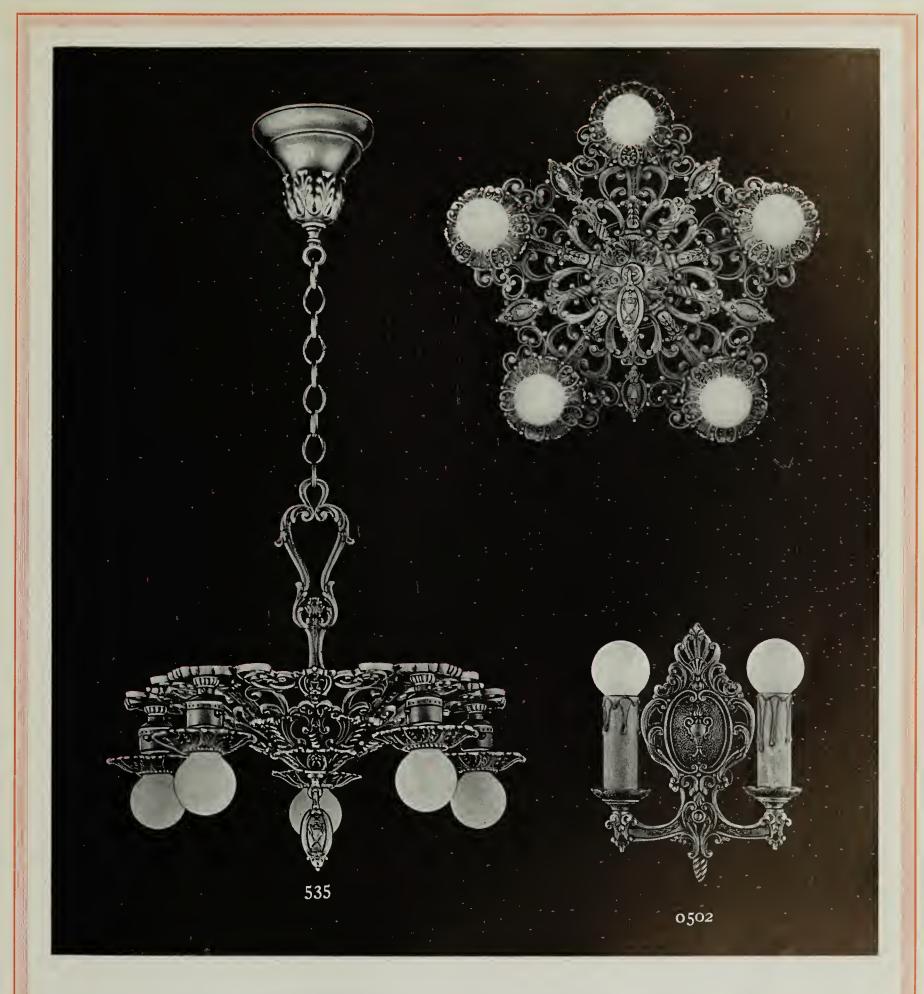
No. 5512 Two-Light Depth 41/2" Spread 123/4"

FINISHES:

Ivory & Gold—Rose & Gold—Jade & Gold

No. 5500 One-Light Depth 75/8" Diameter 8" FINISHES: Ivory & Gold—Rose & Gold—Jade & Gold

Ivory & Gold—Rose & Gold—Jade & Gold Bevelled panels of sand-blasted effect frosted glass No. 5513 Three-Light Depth 41/2" Diameter 121/4" FINISHES: Ivory & Gold—Rose & Gold—Jade & Gold



No. 535 Five-Light
Spread 17" Length 42"

FINISHES: Bronzlume or Goldlume

No. 0502 Two-Light Wall Plate $10^{1}\!\!/_{\!\!2}"x5"$ Spread $8^{1}\!\!/_{\!\!2}"$ Extends $3^{1}\!\!/_{\!\!2}"$ FINISHES: Bronzlume or Goldlume



No. 515 Five-Light
Spread 17" Depth 71/4"
FINISHES: Bronzlume or Goldlume

Light No. 545 Five-Light

Depth 71/4" Spread 16" Length 42"

Goldlume FINISHES: Bronzlume or Goldlume

 $\begin{array}{ccc} No. \ 0501 & \textit{One-Light} \\ \text{Wall Plate } 7\frac{1}{2}\text{"x5"} & \text{Extends 5"} \\ \text{FINISHES: Bronzlume or Goldlume} \end{array}$



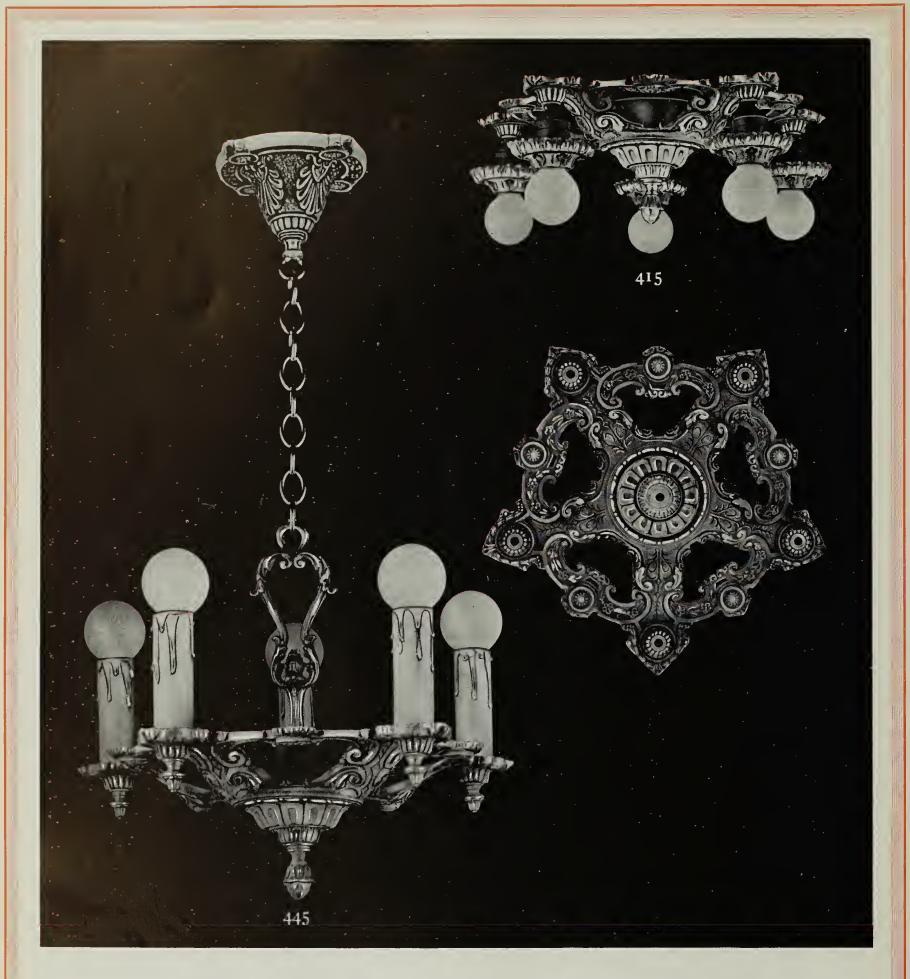
No. 402 Two-Light
Wall Plate 11½"x5" Extends 4¼"
FINISHES:
Silverlume, Goldlume or Floralume

-Light No. 401 One-Light
Extends 4\frac{1}{4}" Wall Plate 11\frac{1}{2}"x5" Extends 4\frac{1}{2}"

FINISHES:

r Floralume Silverlume, Goldlume or Floralume

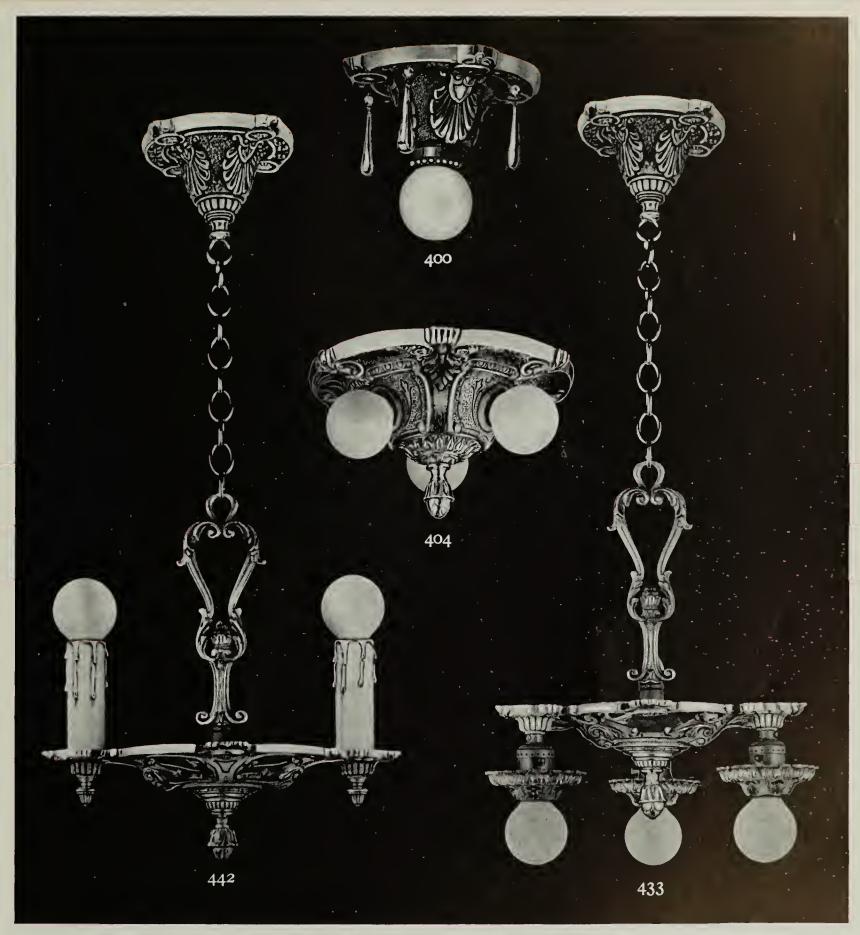
No. 435 Five-Light
No. 434 Four-Light
Length 42" Spread $17\frac{1}{2}$ "
FINISHES: Silverlume, Goldlume or Floralume



No. 445 Five-Light No. 444 Four-Light Length 42" FINISHES:

No. 415 Five-Light No. 414 Four-Light Spread $17\frac{1}{2}$ " Spread $17\frac{1}{2}$ " Depth $5\frac{1}{2}$ " FINISHES: Silverlume, Goldlume or Floralume

Silverlume, Goldlume or Floralume



No. 442 Two-Light
No. 443 Three-Light
Length 42" Spread $13\frac{1}{2}$ "

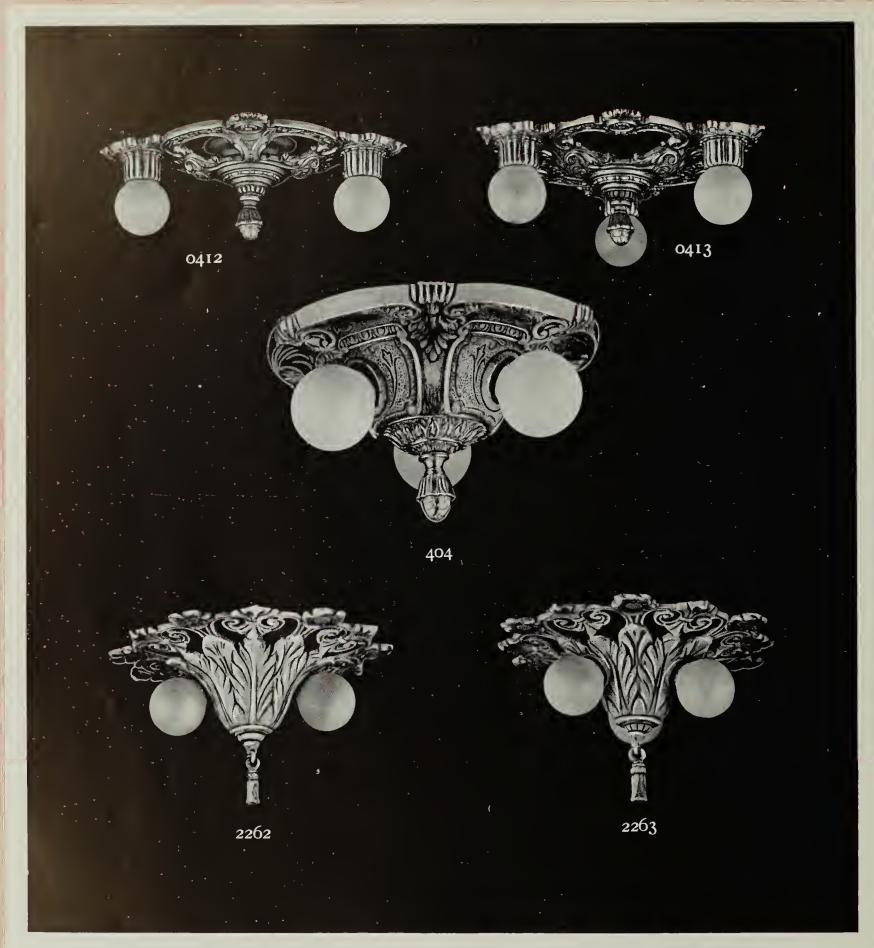
FINISHES:
Silverlume, Goldlume or Floralume
No. 404 Three-Light
Plate Diameter $9\frac{1}{2}$ "
Depth $5\frac{1}{4}$ "
FINISHES:
Silverlume, Goldlume, Floralume or Ivory and Polychrome

No. 433 Three-Light
No. 432 Two-Light
Length 42" Spread 13"
FINISHES:
Silverlume, Goldlume or Floralume
No. 400 One-Light

Depth 3" Plate Diameter $6\frac{1}{2}$ "

FINISHES:

Silverlume, Goldlume or Floralume



No. 0412 Two-Light
Plate 13½"x9"
Depth 4½"
FINISHES:
Silverlume, Goldlume, Floralume or Ivory and Polychrome

No. 404 Three-Light
Plate Diameter 9½"
Depth 5¼"
FINISHES:
Silverlume, Goldlume, Floralume or Ivory and Polychrome

No. 0413 Three-Light
Plate Diameter 12½"
Depth 4½"
FINISHES:
Silverlume, Goldlume, Floralume or Ivory and Polychrome

No. 2262 Two-Light
Plate Diameter 12" Depth 6½"
FINISH: Ivory and Polychrome

No. 2263 Three-Light
Plate Diameter 12" Depth 6½"
FINISH: Ivory and Polychrome



THE CHAMPION-LITE

Copper with Cast Steel Spear

Glass Size: 14" x 12" x 6"

Unit — Overall Depth 33"

Equipped with Mogul Socket for 500 Watt Lamp



THE PREMIER ELECTROCOAL

Depth 11" Width at Back 173/4" Width at Front — furnished with either 20" or 24" front

FINISHED: In sprayed Antique Brass or Plated Polished Brass

THE ELECTROCOAL ACE

Depth 12" Width at Back 21"
Width at Front, less Andirons, 23"
Width at Front, with Andirons, 34"
Finished: In Black with Polished Cast Brass
Urns Surmounting

The realism of burning coals is actually produced in the Electrocoal Grate by an electrical device which creates the flickering, flaming shadows of the old-time fireplace. Made for effect only — or — with both heat and effect, as desired. Two separate switches are provided, one for effect and one for heat.

INDEX AND TELEGRAPHIC CODE WORDS

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0415		$\frac{37}{27}$	2815	Ridge Rife	3
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Code word signifies fixture number only. Specify finish desired. See page 48 for additional code.

TELEGRAPH CODE

ABASH:	Ship via freight.	BAIL:	Please reply at once by telegraph.
ABATE:	Ship via parcel post.	BAIT:	Please answer our letter of—
ABBY:	Ship via express.	BALE:	Please answer our telegram of—
ABHOR:	Ship via boat.	BALL:	At what price will you sell us.
ABIDE:	Ship via rail and boat.	BAND:	Advise us your best net price.
ABLAZE:	Ship via cheapest route.	BANK:	Have you in stock; if not complete, how
ABLE:	Ship via quickest route.		many?
ABODE:	Ship today sure.	BARGE:	How soon after receipt of order can you
ABOUT:	Ship immediately.		make shipment?
ABSORB:	Ship entire order complete.	BARN:	Can you furnish from stock; if not, how
ACCENT:	Ship what you can against our order at		long after receipt of order can you start
	once, balance as soon as possible.		shipping?
ACT:	Ship what you can against our order at	BASE:	Please have your representative call at earli-
1	once; cancel the balance.		est date.
ADVENT:	Duplicate our last order and ship at once	BAT:	Please trace your shipment against our
	via——		order.
BACK:	Have you shipped our order?	BEAM:	If you cannot ship our order within one
BAG:	When will you ship our order?		week, cancel and advise.

REGISTERED CABLE ADDRESS, CHAMPLITE



